



# Product Information Guide

## McNess Fly Control Economic Worksheet

### Cost of using feed-through fly control.<sup>1</sup>

Product	Animal body weight <sup>2</sup>	
	600	1400
	----- \$/head/day -----	
IGR	0.01	0.02
Rabon®	0.02	0.04
ClariFly®	0.02	0.05

<sup>1</sup>Presented as the approximate cost to feed each product to one head for one day.

<sup>2</sup>lbs.

### Calculate your potential return on investment (ROI)

**Texas A&M estimates up to 27 lb loss in weaning wt on a beef calf.**

\_\_\_\_\_ lb lost gain × \$ \_\_\_\_\_/lb (for weanling calf) = \$ \_\_\_\_\_/hd economic loss

\$ \_\_\_\_\_/hd economic loss × \_\_\_\_\_ head group = \$ \_\_\_\_\_ group economic loss

\_\_\_\_\_ day fly season\* × \$ \_\_\_\_\_/hd/day = \$ \_\_\_\_\_/hd treatment cost for fly season

\$ \_\_\_\_\_/hd treatment cost × \_\_\_\_\_ head group × \_\_\_\_\_ days = \$ \_\_\_\_\_ group cost

\$ \_\_\_\_\_ group loss ÷ \$ \_\_\_\_\_ group cost = \_\_\_\_\_:1 ROI

**USDA estimates 5 – 20% production loss for average dairy cow.**

\_\_\_\_\_ % loss × \_\_\_\_\_ lb/day milk = \_\_\_\_\_ lb loss/hd/day

\_\_\_\_\_ lb milk loss × \_\_\_\_\_ day fly season = \_\_\_\_\_ lb loss/hd/season

\_\_\_\_\_ lb/season loss × \$ \_\_\_\_\_/cwt milk = \$ \_\_\_\_\_/hd economic loss

\$ \_\_\_\_\_/hd economic loss × \_\_\_\_\_ head group = \$ \_\_\_\_\_ group economic loss

\_\_\_\_\_ day fly season\* × \$ \_\_\_\_\_/hd/day = \$ \_\_\_\_\_/hd treatment cost for fly season

\$ \_\_\_\_\_/hd treatment cost × \_\_\_\_\_ head group × \_\_\_\_\_ days = \$ \_\_\_\_\_ group cost

\$ \_\_\_\_\_ group loss ÷ \$ \_\_\_\_\_ group cost = \_\_\_\_\_:1 ROI

\*Length of fly season varies with location. Average approximate length of season in U.S. 150 days.